STUDY GUIDE FOR THE MIDTERM

I. CONCEPTS
- war as instrument of policy
- coercive diplomacy
- war as bargaining
- strategic coercion
- deterrence
- compellence
- threat / promise
-credible commitment
-risk-return trade off
-rationalist causes of war
-capitalist encirclement
-command economy
-war communism
-collectivization
-inevitability of war
-imperialist wars
-proletarian revolution
-cordon sanitaire
-communist ideology
-infallibility of Kremlin
-Iron Curtain
-trip-wire (or glass-plate)
salami tactics
-constrain choice
-relinquish initiative
-mutual alarm
-cut off communication
-reputation
-strategic irrationality
-brinkmanship
-limited retaliation
-hurt-more criterion
-costly signaling
-signal jamming
-screening
-incentive schemes
-moral hazard
-containment
-rollback
-strategic nuclear forces
-tactical nuclear forces
-conventional war

II. GAME THEORY
- asymmetric information
- pure / mixed strategy
- strategy profile
- best response
- Nash equilibrium
- Prisoner’s Dilemma
- perfect equilibrium
- backward induction
- sequential rationality
- consistent beliefs
- sequential equilibrium
- Crisis / Escalation Games
- separating equilibrium
- pooling equilibrium
- semi-separating equilibrium

III. DOCTRINES
- Long Telegram
- Sources of Soviet Conduct
- Domino Theory
- Truman Doctrine
- Marshall Plan
- Defensive Perimeter
- NSC-68

IV. PEOPLE
- V.I. Lenin
- Karl Marx
- Joseph Stalin
- Winston Churchill
- Franklin D. Roosevelt
- Harry S. Truman
- Henry Stimson
- James Byrnes
- George Marshall
- Vyacheslav Molotov
- George Kennan
- Dean Acheson
- Josip Tito
- Joseph McCarthy
- Paul Nitze
- Eduard Beneš
- Klement Gottwald
- Chiang Kai-shek
- Mao Tse-tung
- Douglas McArthur
- Nikita Khrushchev

V. WARS & CRises
- First World War, 1914–1919
- Second World War, 1939–1945
- Russian Civil War, 1918–21
- Russo-Japanese War, 1904–05
- Russo-Polish War, 1920
- Khalkhin Gol (Russo-Japanese), 1939
- Winter War (Russo-Finnish), 1940
- Korean War, 1950–53
- Suez Crisis, 1956
- Cuban Missile Crisis, 1962
- Vietnam War, 1954–75
- Gulf War I, 1990–91
- Gulf War II, 2003–07
- War in Afghanistan, 2001–12
- War in Iraq, 2003–11
- War in Syria, 2011–21

VI. EVENTS & MISC.
- Bolsheviks
- CPSU
- Brest-Litovsk Peace
- New Economic Policy (NEP)
- Five-Year Plan
- Nazi-Soviet Pact
- Big Three
- Yalta Conference
- Potsdam Declaration
- Hiroshima / Nagasaki
- Japanese surrender
- Soviet “betrayal” in China
- IMF
- IBRD (World Bank)
- National Security Act, 1947
- European Recovery Program
- Cominform
- Expulsion of Yugoslavia
- NATO
- SEATO
- Year of Shocks
- Rio Treaty
- Warsaw Pact
- Soviet A-bomb
- Hydrogen bomb
- “loss” of China
- McCarran Internal Security Bill