

# STUDY GUIDE FOR THE MIDTERM

## I. CONCEPTS

- war as instrument of policy
- coercive diplomacy
- war as bargaining
- strategic coercion
- deterrence
- compellence
- threat / promise
- credible commitment
- risk-return trade off
- rationalist causes of war
- capitalist encirclement
- command economy
- war communism
- collectivization
- inevitability of war
- imperialist wars
- proletarian revolution
- cordon sanitaire
- communist ideology
- infallibility of Kremlin
- Iron Curtain
- trip-wire (or glass-plate)
- salami tactics
- constrain choice
- relinquish initiative
- mutual alarm
- cut off communication
- reputation
- strategic irrationality
- brinkmanship
- limited retaliation
- hurt-more criterion
- costly signaling
- signal jamming
- screening
- incentive schemes
- moral hazard
- containment
- rollback
- strategic nuclear forces
- tactical nuclear forces
- conventional war

## II. GAME THEORY

- strategic interaction
- imperfect information
- incomplete information

- asymmetric information
- pure / mixed strategy
- strategy profile
- best response
- Nash equilibrium
- Prisoner's Dilemma
- perfect equilibrium
- backward induction
- sequential rationality
- consistent beliefs
- sequential equilibrium
- Crisis / Escalation Games
- separating equilibrium
- pooling equilibrium
- semi-separating equilibrium

## III. DOCTRINES

- Long Telegram
- Sources of Soviet Conduct
- Domino Theory
- Truman Doctrine
- Marshall Plan
- Defensive Perimeter
- NSC-68

## IV. PEOPLE

- V.I. Lenin
- Karl Marx
- Joseph Stalin
- Winston Churchill
- Franklin D. Roosevelt
- Harry S. Truman
- Henry Stimson
- James Byrnes
- George Marshall
- Vyacheslav Molotov
- George Kennan
- Dean Acheson
- Josip Tito
- Joseph McCarthy
- Paul Nitze
- Eduard Beneš
- Klement Gottwald
- Chiang Kai-shek
- Mao Tse-tung
- Douglas McArthur
- Nikita Khrushchev

## V. WARS & CRISES

- First World War, 1914-1919
- October Revolution
- Russian Civil War, 1918-21
- Russo-Japanese War, 1904-05
- Russo-Polish War, 1920
- Khlakhin Gol (Russo-Japanese), 1939
- Winter War (Russo-Finnish), 1940
- Second World War, 1939-1945
- Iranian Crisis, 1946
- Turkish Crisis, 1946
- Greek Civil War, 1947-48
- Prague Coup, 1947
- Berlin Airlift, 1948-49
- Israel's War of Independence, 1948

## VI. EVENTS & MISC.

- Bolsheviks
- CPSU
- Brest-Litovsk Peace
- New Economic Policy (NEP)
- Five-Year Plan
- Nazi-Soviet Pact
- Big Three
- Yalta Conference
- Potsdam Declaration
- Hiroshima / Nagasaki
- Japanese surrender
- Soviet "betrayal" in China
- IMF
- IBRD (World Bank)
- National Security Act, 1947
- European Recovery Program
- Cominform
- Expulsion of Yugoslavia
- NATO
- SEATO
- Year of Shocks
- Rio Treaty
- Warsaw Pact
- Soviet A-bomb
- Hydrogen bomb
- "loss" of China
- McCarran Internal Security Bill